



Highlights - CLP Commission 2016

- > Diversity: Commitment to expanding Commission diversity along geographical, sector, age, and gender lines
- > Cross-Commission work: Increased collaboration with other ICC Policy Commissions including Arbitration, Customs and Trade Facilitation, Tax, and Banking to explore cross-cutting business topics
- > Outreach and education: Speaking engagements and trainings by the Secretariat staff and members at international events around the world to present CLP work including on applicable law, the Incoterms rules, negotiation, and model contracts
- > CLP experts: Creation of Experts Registry to assist with training and speaking requests on commercial law topics
- > Recognition and enforcement of foreign judgments: Representation of business views at intergovernmental negotiations at the Special Commission of the Hague Conference on Private International Law regarding the draft Convention on the Recognition and Enforcement of Foreign Judgments
- > Consulting services: Preparation of the first in an anticipated series of international consulting services model contracts – this one for businesses entering a new, foreign market
- > Online sales: Initial scoping of project to develop B2C online general conditions of sale for transactions where retailers sell tangible goods to customers via a website
- > EU contract law: Celebration of reduced scope of current EU contract law harmonization proposals – part of the Digital Single Market – to exclude B2B transactions, but continued monitoring of proposal working its way through the EU legislative process
- > Digital issues: Creation of Digital Watch Group to identify new areas where ICC might develop legal guidelines or tools, and to monitor relevant legislative processes
- > Offsets: New collaboration with ECCO and the World Bank on offset contracts through the Public Procurement Task Force
- > Dispute resolution and public procurement: Exploration of developing dedicated arbitration mechanism tailored to public procurement disputes
- > Retention of title: Launch of update and expansion of compendium of national laws on retention of title around the world

- > Incoterms® rules: Start of revision of the Incoterms® 2010 rules by creation of an international expert drafting group and circulation of a questionnaire to the ICC global network
- > Logistics outsourcing: Scoping survey on need for a project to develop guidelines on the outsourcing of warehousing services
- > Joint ventures: Finalizing international model joint venture contract for the construction industry, in collaboration with the Tax Commission
- > Turnkey projects: Updating of the ICC Model Turnkey Contract for Major Projects and related subcontract
- > UNCITRAL: Contribution to UNICTRAL Working Group updating the UNICTRAL Legislative Guide on Privately Financed Infrastructure Projects
- > Force majeure: Developing simpler, more user-friendly 'short form' Force Majeure clause for use in commercial contracts
- > Publications: release of model contracts and guidebooks on a variety of practical legal and commercial topics, including
 - > *The ICC Guide on Transport and the Incoterms® 2010 Rules* (second printing to be dedicated to Koen Vanheusden)
 - > *ICC Model Consortium Agreement*
 - > Revised *ICC Model Distributorship Agreement*
 - > Updated *ICC Model Confidentiality Agreement*
 - > Updated *ICC Model Selective Distributorship Agreement*