



**Workshop Series**

# Tales from the Trenches II

**9 - 16 December 2024**

*6 CPDs*

9 December 2024 - Mumbai

11 December 2024 - Bengaluru

13 December 2024 - Kolkata

16 December 2024 - New Delhi

**Supported by**





## Trade Finance

# Tales from the Trenches II

This workshop series is a joint initiative of **ICC India** and **State Bank of India** and supported by ICC UAE. It has been designed for trade finance practitioners who work with independent banks undertakings including commercial documentary credits, standby letters of credit and bank guarantees.

***Tales from the Trenches II*** will provide expert insights into important real life case studies, disputes, compliance, financial crime investigations and legal cases from the perspective of an international trade finance specialist and expert witness in trade finance disputes.

The interactive sessions will commence with an overview on key developments and initiatives in the advancement of trade finance. The training will be driven by case studies, simulations and international judgements to achieve maximum impact, interaction, and enhanced learning benefits for the participants.

## Workshop Series Schedule

<b>9 December 2024</b>	<b>11 December 2024</b>	<b>13 December 2024</b>	<b>16 December 2024</b>
<b>TRIDENT</b> Nariman Point, Mumbai	<b>ITC WINDSOR</b> Golf Course Road, Bengaluru	<b>THE PARK</b> Park Street, Kolkata	<b>FEDERATION HOUSE</b> Tansen Marg, New Delhi

## Trade Finance | Tales from the Trenches II

### Topics to be covered

- ❖ **Global Trade Trends** – *outlook or lookout!*
- ❖ **Concise trade product workflow** – *essential obligations explained!*
- ❖ **Import Prohibition** – *banks obligation under letters of credit!*
- ❖ **Electronic Bills of Lading** – *shockingly good or a waste of time!*
- ❖ **Sanctions in Court** – *the right appeal!*
- ❖ **The fraud exception** – *to pay or not to pay, that is the question!*  
    **The exception to the fraud exception** – *Issuing bank to reimburse even when fraud established!*
- ❖ **Letters of Credit** – *Fraud or no Fraud!*
- ❖ **The UK Electronic Trade Documents Act** – *did it make a difference!*
- ❖ **Cargo release without Bills of Lading** – *is an indemnity worth the paper it is written on!*
- ❖ **Standby Letters of Credit & ISP98 Jurisdiction** – *a 25year success story!*
- ❖ **ICC Official Banking Commission Opinions** – *under scrutiny!*
- ❖ **Revision of UCP** – *what must go!*
- ❖ **Letters of Credit and the Indian Courts** – *a never-ending story!*
- ❖ **USD10 million loss on 10KG** – *mission impossible!*
- ❖ **AI for Checking Documents** – *do we need it!*
- ❖ **Fraud Case Summaries** – *what you need to know!*
- ❖ **Trade Finance Quiz** – *what you thought you knew!*

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## Programme Schedule

**09:00 – 09:30 Hrs**

Registration & Networking

**09:30 – 09:45 Hrs**

Opening Session

**09:45 – 10:45 Hrs | Session 1 – Vincent O'Brien**

Foundations of Independent Undertakings & the Fraud Exception

**10:45 – 11:00 Hrs**

Coffee Break

**11:00 – 12:30 Hrs | Session 2 – Robert Parson**

Legal and Technical Considerations in respect of Trade Fraud

**12:30 – 13:30 Hrs**

Lunch

**13:30 – 14:45 Hrs | Session 3 – Robert Parson & Vincent O'Brien**

Operational and Legal Cases in context of Trade Finance Fraud and Regulatory Breach

**14:45 – 15:00 Hrs**

Coffee Break

**15:00 – 16:00 Hrs | Session 4 – Robert Parson & Vincent O'Brien**

Interactive Case Studies and Simulations for Participants

**16:00 – 16:30 Hrs**

Q&A & Vote of Thanks



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## Participation Fee & Payment Details

Fee Structure	For up to two delegates	For up to five delegates	For more than five delegates
For Members	INR 8,000 + 18% GST	INR 7,500 + 18% GST	INR 7,000 + 18% GST
For Non-members	INR 9,000 + 18% GST	INR 8,500 + 18% GST	INR 8,000 + 18% GST
<b>Fee Structure</b>			
<b>Beneficiary</b>	<b>Bank</b>	<b>Account Details</b>	
ICC India	Punjab National Bank Tansen Marg, New Delhi	Bank Account Number: 0359050003851 Bank Account Type: Current Account Bank IFSC Code: PUNB0035920 Bank MICR Code: 110024771	
<b>ICC India GSTIN</b>			
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## Trade Finance | Tales from the Trenches II

### Speakers

#### **Vincent O'Brien**

*Director of International Chamber of Commerce  
United Arab Emirates (ICC UAE)*



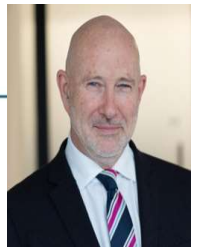
Vincent has been actively involved in trade finance for more than a quarter of a century and has delivered technical assistance for trade finance in more than 100 countries. He has held his current ICC role as Director of ICC UAE for five years. Over a period of two decades, he played a leading role in trade development as a Member of the Executive Committee of the ICC Banking Commission and during that tenure Chaired the ICC Market Intelligence Group which delivered the ICC Global Trade Finance Survey for many years.

He pioneered the Global Trade Facilitation Summit "GTFS" which is now a priority technical trade finance event for trade finance professionals across the globe. The 3rd edition of GTFS was held 1-2nd May, 2024 in Dubai. UAE.

Vincent also holds the positions of the Associate Director of the Institute of International Banking Law and Practice (IIBLP).

#### **Robert Parson**

*Partner, Squire Patton Boggs (UK) LLP*



Robert advises regularly on structured trade and inventory finance and the use of financial instruments such as letters of credit, bills of exchange, promissory notes and other secure payment arrangements in international trade, as well as has expertise in related disputes.

Robert has an established reputation in the increasingly important field of digital trade, working on the establishment of digital platforms and the use and enforceability of electronic trade documents and payment instruments.

He is a member of the legal committee of the ICC Banking Commission and worked closely with ICC UK in the advancement of the case for UK Electronic Trade Documents Act (the Act) which came into force on 20 September 2023.



**For further details, please contact:**

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