



Workshops on ICC Trade Facilitation Rules & Digitalization

eUCP	eURC	URDTT	ICC DSI
	UCP 600	ISBP 745 & 821	



6 November 2023, Pune

Hyatt Hotel

Adjacent Aga Khan Palace,
88 Nagar Road, Kalyani
Nagar, Pune – 411006

8 November 2023, Bengaluru

Shangri-La Hotel

No 56-6B, Palace Road,
Bengaluru - 560052

Highlights



ICC affiliated trainers with extensive experience of conducting trainings and reskilling sessions



Designated trainers involved in ICC rule making and live projects which gives them in-depth understanding of the subject and are also up to date with the latest developments – globally as well as locally



Practical case-based learning



Learning centric approach – Q&A session part of the program and trainers also available for off-line discussion on few important issues if required

Program Schedule

09:00 – 09:30 Hrs

Registration

09:30 – 09:45 Hrs

Welcome and Opening Address

09:45 – 11:15 Hrs | By Isaac Tudu

Structuring Fault Free Documentary Credit - for Importers

- ❖ Prescribing appropriate documents to safeguard interest of importers and avoid ambiguous conditions
- ❖ Discussions relative to UCP 600/ISBP 745/821

11:15 – 11:30 Hrs

Tea/Coffee Break

11:30 – 13:15 Hrs | By Arunachalam R M

How to draw compliant documents and prevent refusal - for Exporters

- ❖ How to manage conflict and ensure release of payment by Importer/Credit Issuing Bank – For Exporters
- ❖ Discussions relative to UCP 600/ISBP 745/821 with case studies
- ❖ Legal disputes involving Documentary Credit and Document Presentation – A few case studies and lessons learnt

13:15 – 14:15 Hrs

Lunch Break

14:15 – 15:45 Hrs | By Ganesh Vishwanathan,
Arunachalam R M & Isaac Tudu

eUCP & eURC , URDTT – a brief overview

- ❖ eUCP version 2.0
 - Relationship with UCP 600
 - Format, Presentation, Examination and Refusal
 - Electronic record evidencing transport and disclaimer
- ❖ eURC version 1.0
 - Scope & Definitions, Format & Presentation
 - Release of electronic records.
 - Risk in handling such electronic data & records.
- ❖ URDTT - Key principles, practice and applications

15:45 – 16:00 Hrs

Tea/Coffee Break

16:00 – 17:30 Hrs | By Ganesh Vishwanathan

Updates on ICC DSI Initiatives in Asia Pacific – A reality check

- ❖ Global initiatives on automating document examination – What it means for exporters and importers in India
- ❖ Automation of Bill of Exchange – eBL – Strategy and Progress
- ❖ Role of FinTech in Trade Digitalization – Hits and Misses

17:30 – 17:35 Hrs

Q&A and Vote of Thanks

Participation Fee & Payment Details

Fee Structure (Per workshop per delegate)

	For up to two delegates	For up to five delegates	For more than five delegates
For Members	INR 5,400 + 18% GST	INR 5,200 + 18% GST	INR 5,000 + 18% GST
For Non-members	INR 6,200 + 18% GST	INR 6,000 + 18% GST	INR 5,800 + 18% GST

Payment Details

Beneficiary	Bank	Account Details
ICC India	Punjab National Bank Tansen Marg, New Delhi	Bank Account Number: 0359050003851 Bank Account Type: Current Account Bank IFSC Code: PUNB0035920 Bank MICR Code: 110024771
ICC India GSTIN		
07AAATI1373C1Z3		

Speakers



Ganesh Vishwanathan

B.Sc.; CAIIB; DEIM; CIPSP;
PGDSM-NMIS; CERTI.TBML;
CertiPAY

Ganesh is a seasoned banking consultant with 40+ years of experience in the financial service industry, both within India as well as internationally, initially as a commercial lender, compliance and trade specialist and subsequently as a consultant, re-skilling specialist and anti financial crime trainer and investigator.

He carries with him a deep understanding of various nuances of International Trade, International Banking, Laws relative to Commercial Transactions, Frauds, Money Laundering in Trade, Financial Crimes etc.

With qualifications/experience in Banking, International Trade, Shipping, Marine Insurance, International Payment, Clearing and Settlement Systems, Commercial Lending, Compliance, Treasury and Risk Management, Trade Based Money Laundering, AML/CFT etc., he is uniquely placed to share his experiences and knowledge towards ramping up the participants skills in Banking, International Cash Operations, Commercial Lending, International Trade, Compliance & Risk Management and Financial Crimes specific to Asia Pacific.

He is also associated as a Subject Matter Expert and Senior Visiting Faculty with one of India's Leading Training and Development Institution among others. He undertakes pro bono assignments in the Learning & Development and Business Advisory services for clients based out of India, S.E. Asia. Additionally, he also associates himself with one of India's leading Management Institute as guest faculty for their PG Management Programs in the field of Commercial Lending, Compliance, Risk Management and International Trade.

He is also a member of the ICC India Banking and Finance Working Group.



Arunachalam R M
CDCS, CTF

Arunachalam is a banking professional with extensive experiences in Trade Finance domain over 23 years across leading financial service entities, FinTechs, IT Companies servicing financial institutions. He is considered to be amongst the top domain experts in ICC Rules relating to Trade Finance and has an in-depth knowledge of regulatory directions impacting trade finance transactions.

Arunachalam, with his disarming demeanor, enjoys teaching and coaching trade financial professionals in the finer aspects of trade finance transactions subject to ICC Trade Finance Rules, Trade Digitalization and Trade Technology. He has outstanding record in providing solutions for improving operations metrics along with transition, customer support and end-user training of applications solutions & operations across Trade Finance, Supply Chain Finance, Payments, and Lending domain.

He is a certified 'train the trainer' at large Indian private sector bank providing functional training on Trade Finance including UCP, ISBP, URC, URDG, URR. He has a wide experience in structuring trade finance transactions in the area of power plants, turbines, ship breaking, oil rig, aircrafts, vessels, bulk commodities, oil, railway project etc., and supply chain finance program as per the risk and compliance policy of the bank and the transaction geography



Isaac Tudu
CDCS, CSDG & CITF

Isaac is a banking professional with extensive experiences in Trade Finance, among others, spread over 25 years with two of the largest financial institutions in India. He owns "Tudu Financial Services", a boutique consultancy firm, engaged in providing Trade Finance services to SMEs and Banks since 2019. He is also well versed with ICC Trade Finance Rules and has an in-depth knowledge of regulatory directions impacting trade finance transactions.

Articulate and practical, Isaac enjoys skill development activities in the domain of Trade Finance. His expertise is on LC, SBLC, BG, Export credit (Pre and Post Shipment Finance), Buyer's & supplier's credit and trade related banking operations etc. He regularly conducts skill development and upskilling sessions for entities and individuals involved in international trade.

He holds Incoterms® 2020 Certificate from ICC Academy and has certificates in Trade Finance, SME Finance, Risk Management, Project Finance and CAIIB from IIBF. He is associated with "Banking Quest" as Faculty for Trade Finance and is a Visiting Faculty (Post Graduate Diploma in Foreign Trade) at World Trade Center Mumbai.



For further details, please contact:

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